

## **Disclaimer**



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#### **Investment Decision**

Applicants should read this Investor Presentation and the Information Memorandum in their entirety before deciding to apply for Units. This Investor Presentation does not take into account the individual circumstances of any investor, nor does it give financial product advice. Accordingly, investors should obtain independent legal, financial and taxation advice before making a decision to invest in the Fund.

An investment in this Fund carries risks. An outline of some of the risks that apply to an investment in the Fund is set out in Section 6 of the Information Memorandum. Applicants are urged to consider this section of the Information Memorandum carefully before deciding to apply for Units. No person is authorised to give any information or make any representation in connection with the Offer which is not contained in this Investor Presentation or the Information Memorandum. Neither the Fund, The Trustee nor its respective affiliates, related bodies corporate, directors, officers, employees, representatives or advisers accept any liability for any loss or damage suffered or incurred by the investor or any other person or entity however caused (including negligence) relating in any way to this Investor Presentation or the Information Memorandum.

#### **Forward Looking Statements**

This Investor Presentation contains forward looking statements. Forward looking statements are not based on historical facts but are based on current expectations of future results or events. These forward-looking statements are subject to risks, uncertainties and assumptions which could cause actual results or events to differ materially from the expectations described in such forward-looking statements. While the Fund believes that the expectations reflected in the forward-looking statements in this Investor Presentation are reasonable, no assurance can be given that such expectations will prove to be correct. The risk factors set out in Section 6 of the Information Memorandum, as well as other matters as yet not known to the Fund or not currently considered material by the Fund, may cause actual results or events to be materially different from those expressed, implied or projected in any forward-looking statements. Any forward-looking statement contained in this Investor Presentation is qualified by this cautionary statement



RM Natural Resource
Management is the investment
manager to the RM Mining &
Energy Fund, an emerging
wholesale fund with a
differentiated approach seeking to
provide investors direct exposure
to premium mining & energy
related investment opportunities.

The Fund's investment philosophy is disciplined based on natural resources market specialisation allowing for an integrated investment process incorporating both top-down and bottom-up analysis to make informed investment decisions which are defensive throughout economic cycles.

The founders bring extensive technical, commercial and financial expertise having previously held senior positions within leading mining houses, private equity firms, family offices, specialist investment funds and corporate advisory firms.

Opportune time to establish a portfolio of high-quality assets ahead of the next potential commodities super-cycle and leverage of the emerging supply-demand imbalances in mid-cycle commodities as global consumption habits continue to evolve.

The Fund is an open-ended fund focussed on a diversified portfolio of mining and energy companies with strong growth potential.

Experienced team of investment professionals with in-house technical expertise and an established global sourcing network

Proven track record of creating value with a global network of mining & energy professionals providing an established sourcing network to expedite deal-flow and investment opportunities.

Systemic under-investment within the industry over the past ten years will likely affect future supply security and long-term prices.

# **Management Committee**



The founding committee members bring over 50+ years of technical, commercial and financial expertise in natural resources and funds management



Guy Le Page Committee Member, Founder

"Our existing and established global network of industry professionals allows the early identification of new assets and investment opportunities."

Director and Head of Corporate Finance at Perth based RM Capital and RM Corporate Finance, and experienced public company director.

10+ years as an exploration and mining geologist before working as a mining analyst and corporate advisor in the late 1990's prior to joining RM Capital in 2002.

B.A., B.Sc., M.B.A., B. App. Sc. (Hons), M.Fin.Plan., Grad. Dip. App. Fin. & Inv., GAICD, FFIN, MAUSIMM.



Chris Hansen Committee Member, Founder

"We place the highest priority on preventing losses through our integrated investment process whereby all core aspects are concurrently assessed."

Multidisciplinary global metals and mining professional combining core technical fundamentals with a strong finance and technical evaluation mind-set.

10+ years industry experience in in both technical and fund management roles

Previously worked with Fortescue Metals, Barrick Gold and VP of Investment for a leading Mining Private Equity Fund (UK).

B.Sc., M.Sc. (Min. Econ.)



Nick Dempster Committee Member

"We bring a hands-on approach to portfolio management and recognise the importance of working with strong management teams from the outset."

Director & portfolio manager of Aro Capital (macroeconomic-focused large cap equity fund)

20 + years in financial markets, inc. dealing and advising in derivatives, FX and equities., including Macquarie, Euroz, and Elders.

Experience managing, advising and executing for institutional and high net worths in stockbroking, commodities, derivatives and prop trading.

B.Ec., Grad. Dip. Fin. Plan, Grad Cert. Dip. App. Fin. Plan.

# Track record of success

The founding **Committee Members** have a proven track record of creating value having previously held senior positions within leading mining houses, private equity firms, specialist investment funds and corporate advisory firms.

These learnings have been carried through to the Fund, allowing the organisation to quickly form a risk adjusted view on asset quality and returns.





A\$24,750,000

**Diwalwal Gold Project Asset Sale** 

Corporate Adviser



December 2018



A\$10,000,000

**Rights Issue** 

Lead Manager & Corporate Adviser



November 2010







~US\$30,000,000

**Cornerstone Acquisition from RCF** 

Buy side for Wyloo Metals



December 2020



C\$25,000,000

**Cornerstone Placement** 

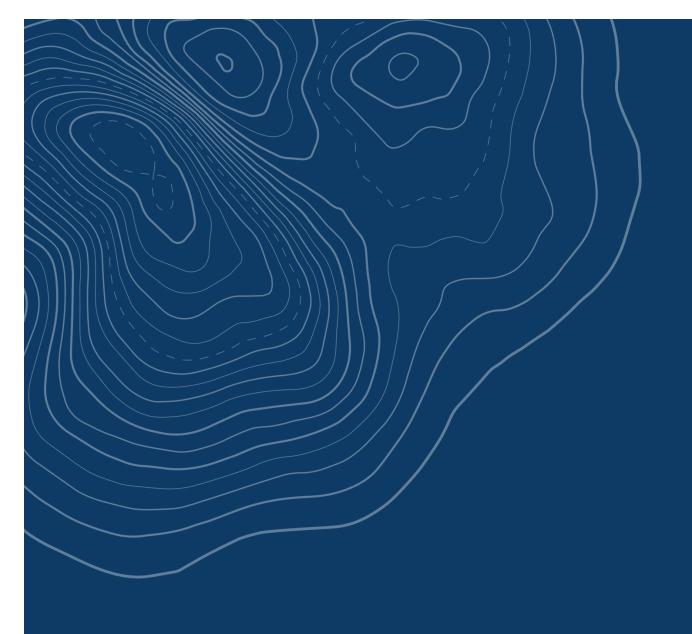
Buy side for Appian Capital Advisory



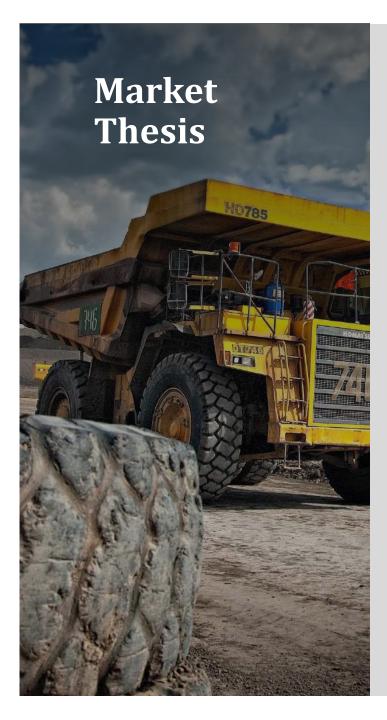
November 2016







# Industry Overview





Last commodity super-cycle was largely driven by Chinese demand for early-stage commodities to support rapid urbanisation.

China's insatiable demand resulted in a period of sustained investments in new sources of supply.

Despite China transitioning to a consumer driven economy they are still expected to remain a material consumer.

Systemic under-investment within the industry over the past ten years will likely affect future supply security and long-term prices.

Majority of capital expenditure has been on existing projects and Life of Mine extensions for early-cycle commodities.

Exploration expenditure and new discoveries has significantly declined over the past ten years.

Commodity markets appear to be decoupling with selective commodities better positioned to generate outsized returns.

Commodity demand and consumption habits will continue to evolve and grow with increasing living standards.

Significant new sources of supply will be required to meet eclectic vehicle demand and energy storage applications.

Opportune time to establish a portfolio of high-quality assets ahead of the next potential commodities super-cycle.

Emerging supply-demand imbalances in midcycle commodities as global consumption habits continue to evolve.

Systemic supply side under-investment compounded by continued demand growth and mine attrition closures.

# **Baseline Support Will Still Remain for Early-cycle Commodities**



China currently consumes around half the world's major commodities, with continued underlying demand driven by global population growth

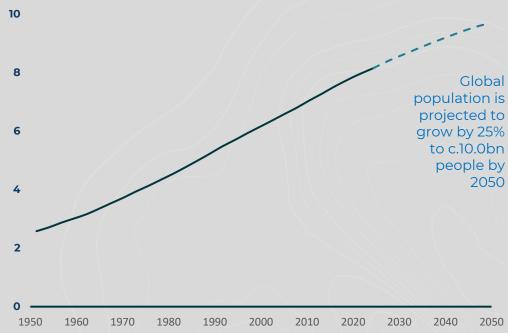
#### China remains a dominant consumer of early and mid-cycle commodities...

Chinese share of global commodity demand (%)



#### ...with future demand growth underpinned by global population growth

Population growth projection (Billions of Persons)



# **Demand Transitioning to Mid-cycle Commodities**



Future commodity consumption habits will be tied to rising living standards & the decarbonisation of our economy

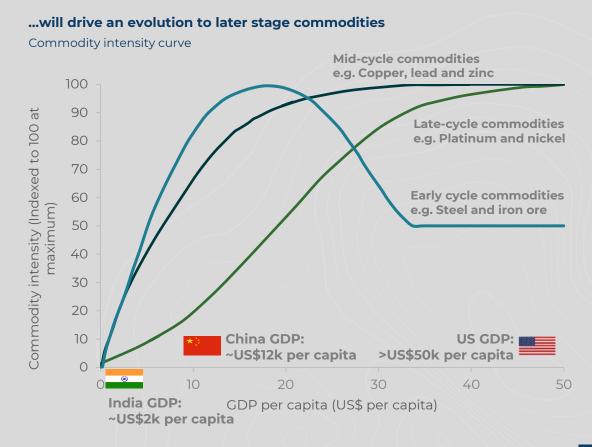
# GDP per capita (US\$ per capita) 80,000 70,000 60,000 40,000 20,000 10,000

1993

—European Union —Australia —China —India —United States

2003

2013



1983

1973

Increasing global middle-class population...

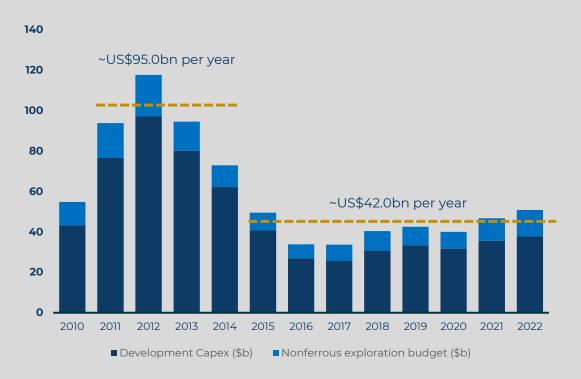
# Lack of Investment is Driving Decline in New Mineral Discoveries



Historically the industry made significant investments in supply and exploration to meet this growing demand

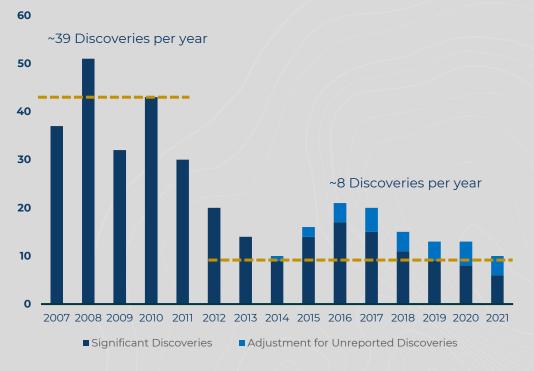
#### However despite increasing global demand, investment has fallen...

Total Mining Capital & Exploration Expenditure: 2010 - 2022 (\$bn)



#### ...which has resulted in fewer new mineral discoveries

Mineral discoveries Australia: All commodities: 2007 - 2021



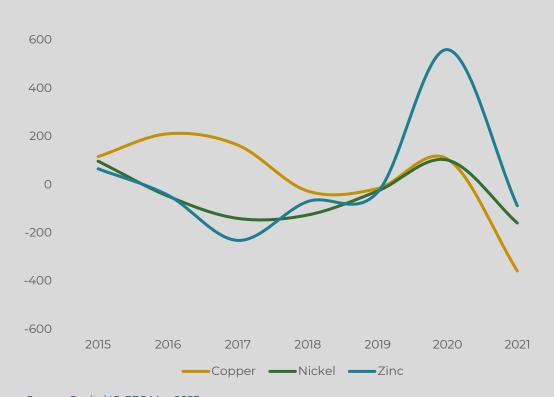
# **Growing Deficit of Global Metals**



Rapid evolution in commodity consumption habits is fuelling a demand-supply disconnect in a number of commodities

#### underpinning a shift into deficit for a number of commodities ...

Cumulative change in annual metal balance (kt)



#### ...resulting in inventories already being drawn down Global inventories (kt) 800 700 600 Copper -49% 500 Nickel -91% **Zinc -88%** 400 300 200 100 0 2015 2016 2017 2018 2019 2020 2021 2023 -Copper -Nickel -Zinc

Source: London Metals Exchange

# The next cycle will be different from the last



Last commodity super-cycle was largely driven by early-stage bulk commodities feeding China's rapid industrialisation.

The next cycle will be focussed on mid-cycle commodities to support the decarbonisation our economy.

China's rapid industrialisation and urbanisation heavily influenced the direction of the industry over the past two decades.

The industry significantly expanded the supply of early-stage commodities to feed this process however investment has since waned

China will remain a major consumer of commodities for the foreseeable future with growth continuing of a higher base

Future baseline commodity demand will be to be similar to the past and remain driven by evolving demographics.

Continued urbanisation and industrialisation will underpin consumption of the early cycle commodities

However a de-coupling of commodity markets is expected with mid and late cycle commodities expected to out-perform

An increasing awareness of climate change resulting in a structural shift in energy sources and mobility is expected to create new market opportunities

Electric vehicles (EV's) have the potential to be a disruptive force underpinning a structural demand shift in commodity consumptions

Specific commodities with established baseline consumption and exposure to EV and energy storage markets are expected to outperform.

The adoption of electric vehicle technology appears to be progressing faster than expected, with industry forecasts routinely being revised upwards.

Demand driven by strong government policy stimulus, but increasingly due to favourable economics as battery costs decline

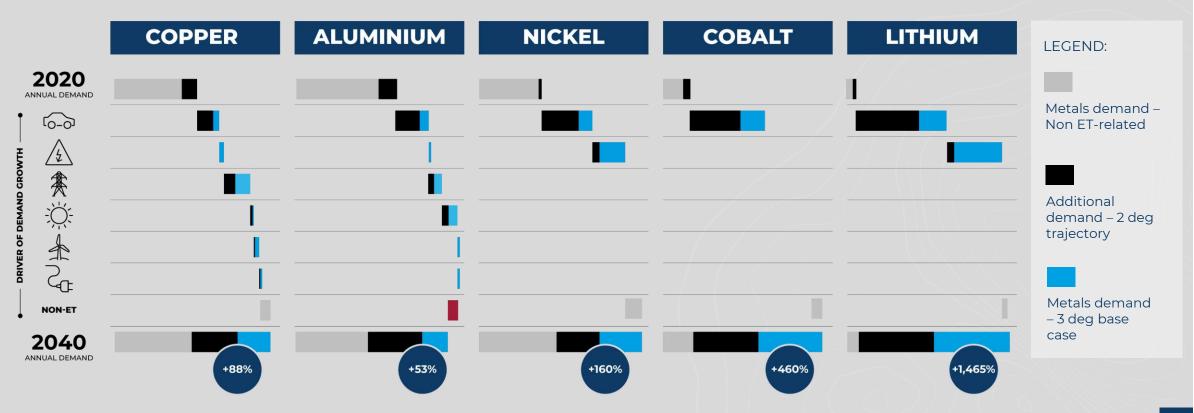
Recent growth in EV demand has driven up raw material prices and given rise to concerns about potential lithium, nickel, and copper scarcities

## The Rise of Electric Vehicles



# The decarbonisation of our economy is a major new source of material demand with >300M EVs forecast on the road by 2040

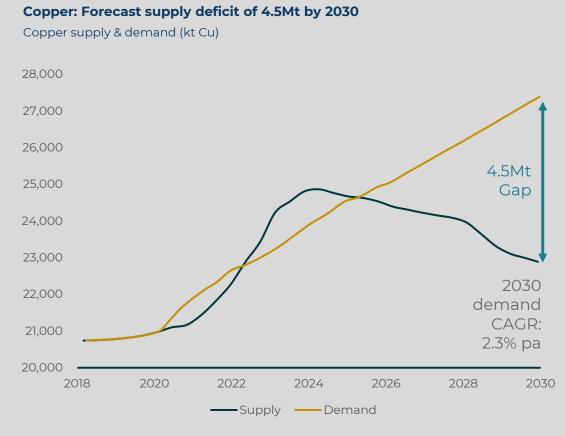
Estimated US\$1.0 trillion in investment required over the next 15 years to meet demand requirements for the big five transition metals... Forecasted demand growth for the big five transition metals

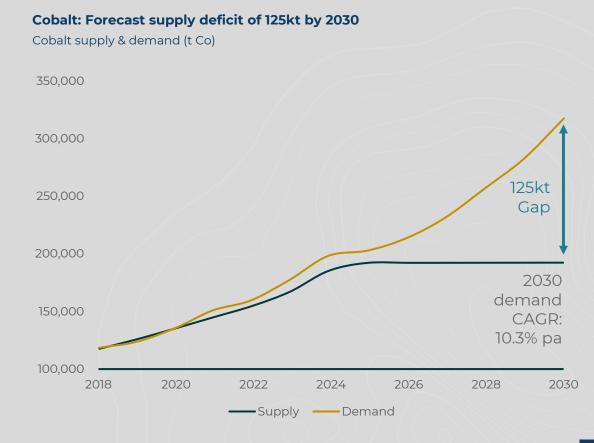


# **Decarbonisation: Meeting Near-Term Demand**



#### Emerging supply-demand disconnect being fuelled by 10 years of underinvestment in exploration & development

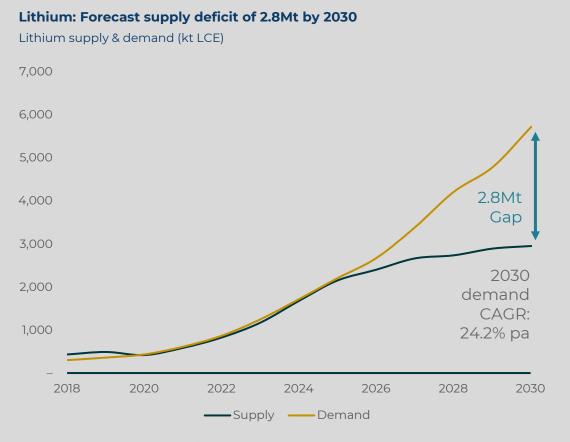


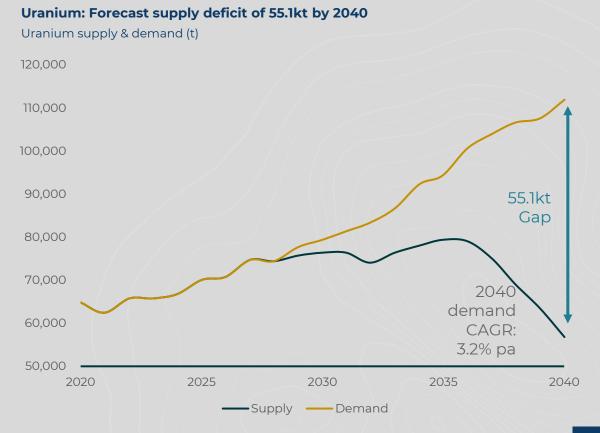


# **Decarbonisation: Meeting Near-Term Demand**



#### This supply-demand disconnect will position specific commodities to outperform others





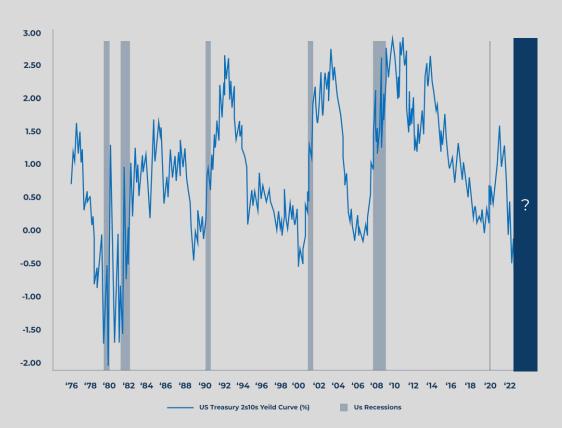
# Opportune point in the cycle to invest



# Global lead indicators support a forthcoming recessionary period, with commodity markets primed for the next potential super-cycle

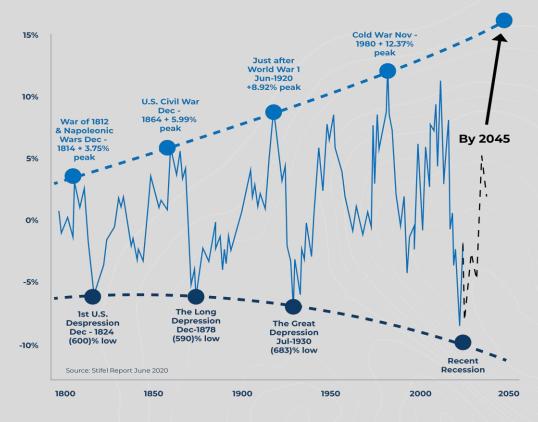
#### Yield curves imply a near-term recessionary event is likely...

10-2 year Treasury Yield Spread



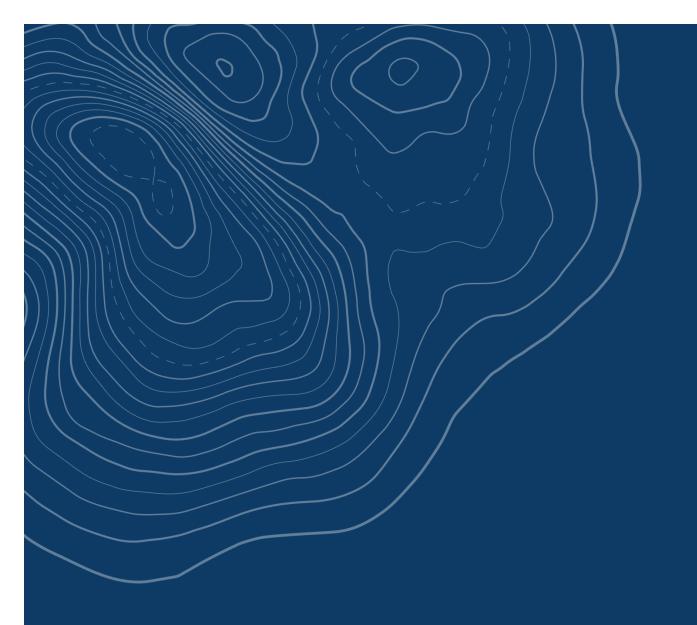
#### ...with markets primed for the next potential commodities super-cycle

US commodity price index 1795 to present



Source: Federal Reserve Bank of St.Louis Source: Stifel Report June 2020





# Investment Strategy

# **Investment Mandate**

The Fund maintains a disciplined investment mandate to both minimise investor risk as well as providing an expedited process to review and screen projects.

This process is supported by the Fund's unique ability to quickly form differential views on mining and energy assets through substantial market and on the ground operational expertise

The Fund's core mandate is to invest in the securities, both listed and unlisted, and OTC derivatives over listed securities (via CFDs) of small to large capitalisation companies, that provide direct exposure to the mining and energy sectors.

This includes access to new floats and placements through the Fund's global network.



#### Country

The Fund maintains a defined list of approved countries across Oceania, North America, South America, Africa, and Europe in which the Fund will invest. The Fund actively seeks to operate in regions of past experience and avoid areas of political instability

#### Structure

The Fund has the ability to invest primarily in resources companies listed or expected to be listed on the equities exchanges being the ASX, or other recognised securities exchanges, or equity OTC derivatives being contracts for difference ("CFDs"). This may also include pre-market offers and initial public offerings.

#### Management

The Investment Management is an active investor with a hands-on approach to portfolio management and recognises the importance of supporting strong management teams from the outset.

#### **Commodities**

The Fund has identified a number of core market thematics, providing long-term pricing support for base, precious and battery metals. As markets evolve the Fund will continuously review and assess new markets.

#### Stage

The Investment Management's team has the ability to review advanced-stage exploration, resource development, project development, construction, and operating stage assets.

#### Leverage

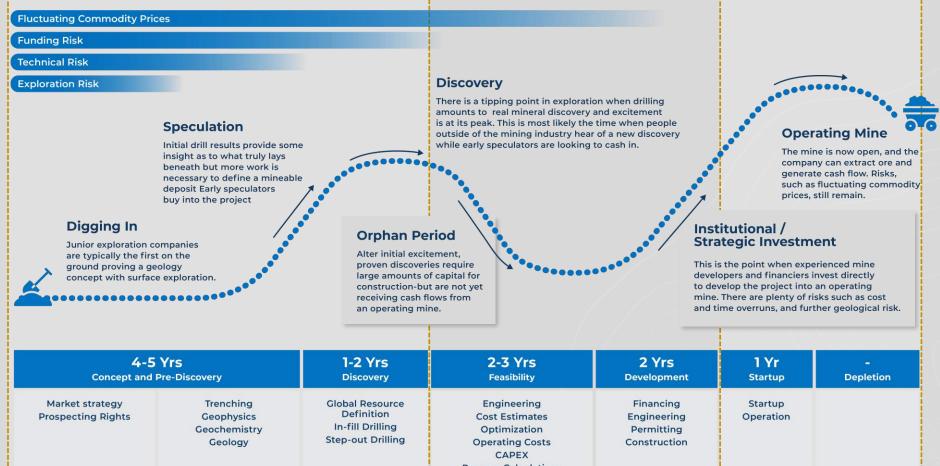
The Fund may pledge any of its assets in order to borrow additional funds for investment purposes. Leverage increases both the potential upside and the downside. Refer to Section 6 of the Information Memorandum for more information on the risks of investing in the Fund

## **Investment Mandate**

## Mining & Energy Fund

#### Focus on pre-discovery & discovery investing

# **Risks**



**Timeline** 

**Life Cycle** 

Reserve Calculations

# **Investment Philosophy**

The Fund's investment philosophy is primarily based on the belief that micro-capitalisation mining and energy companies are often overlooked by larger institutional investors and therefore may be undervalued.

The Fund's objective is to identify such companies through our integrated investment process incorporating both top-down and bottom-up analysis serving to identify undervalued companies with strong fundamentals.



#### **Expertise**

The Fund's Investment Committee have a proven track record of creating value, bringing extensive technical, commercial, and financial expertise having previously held senior positions within leading mining houses, private equity firms, specialist investment funds and corporate advisory firms.

This same philosophy has been carried through into the Fund allowing us to quickly form differential views on asset quality and potential returns.

#### Risk

The Fund places the highest priority on minimising risk and preventing losses. Risk minimisation is principally achieved through the Fund's integrated investment process whereby all core technical, financial, environmental, and legal aspects of an investment opportunity are concurrently assessed and a risk- protected base case is formed.

Nonetheless, the Investment Manager considers the significance of real asset exposure and the leveraged up-side for the Fund can be derived through project optimisation and resource inventory extensions, and as such the Investment Manager also seeks to quantify these upside opportunities.

#### **Markets**

Given the multiplicity of variables associated with commodity markets, the Investment Manager does not believe in the predictive ability required to accurately forecast pricing or economic cycles over the short term.

However, the Investment Manager believes that a number of commodities are favourably positioned to outperform the broader market as global consumption habits evolve and resource inventories are continually depleted. These themes will position specific markets and commodities to outperform others.

#### Consistency

The Investment Manager believes that a consistent out-performance of its peers can only be achieved through a superior knowledge of the assets and management teams in which the Fund will invest and not through misguided attempts at forecasting market events.

Therefore, the Fund's investment process is integrated incorporating both top-down and bottom-up analysis to make informed investment decisions.

### **Investment Process**



The Fund's portfolio will be actively managed placing the highest priority on risk minimisation, loss prevention and the generation of consistent returns throughout the cycle.

This is principally achieved through our integrated investment process incorporating both top-down and bottom-up analysis to make informed investment decisions.

## Top Down Macroeconomic Analysis

- Commodity Markets
- Interest Rates, Inflation, GDP growth, Fiscal & Monetary Policy
- Industry-specific trends

## Bottom Up Stock Selection

- Quality Management Teams
- Exploration & Growth Potential, Revenue Growth, Operating Margins
- Industry Specific Due Diligence

# Due Diligence Process

Once we have completed both the top-down and bottom-up analysis, we integrate the findings to develop an investment thesis.

We assess how the macroeconomic factors and market trends identified in the top-down analysis can impact the specific companies identified in the bottom-up analysis.

This integration allows us to determine which investment opportunities align with our overall investment strategy and risk-return objectives.



**01.**Integrated & Risk Focussed Due Diligence Process

SS

Proce

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- Act in the best interest of shareholders
- Consistent
  Investment
  Returns
- PositiveSocial Return
- Risk

la Technical DD Geology Resources Mining Processing Environmental The Fund's multidisciplinary team seek Continuity & Variability QAQC Capex Permitting Near-mine extensions Estimation Opex Opex Tailings to undertake a granular Modifying Regional exploration Liabilities Validation Decoveries and bottom-Factors up analysis of all core technical facets 1b Financial DD Funding Exit Returns Structure Market The Fund's investment mandate is driven by the Defensive base case M&A Size Debt Equity identification of defensive Upside opportunities Asset level Incentive price Equity Trade sale Sensitivities Royalty Demand/supply assets and not a predictive ability to accurately forecast pricing or economic cycles. 1c Qualitative DD Management Country Permitting Legal Social The Fund seeks to critically access a number Org. structure Timeline Surface rights Social licence Taxation of qualitive factors as part Existing team Royalities Process Mining rights Communities Remuneration Stability Precedents Title Artisinals of the investment process Kev hires given their potentially binary nature. 2 Documentation & Process Desktop DD Project Site Visit Phased, disciplined Introduction Investment Summary Decision and structured investment process.





# **RM Mining & Energy Fund Summary**



Fund Structure	unregistered unit trust.	
Investment Manager	RM Natural Resource Management Pty Ltd is a CAR RM Capital (ACN 065 412 820) (AFSL No. 221938).	
Trustee	Gleneagle Asset Management Limited	
Eligible Investors	Wholesale Clients.	
Objective	Absolute returns greater than the S&P ASX 300 Resources Index after fees/expenses.	
Benchmark	S&P ASX 300 Resources Index.	
Investment Strategy	Listed & unlisted mining & energy companies. Micro to large capitalisation.	
Minimum Investment	\$50,000	
Minimum Additional Investment	\$25,000	
Minimum Withdrawal Amount	\$10,000. Investors to keep a minimum of \$50,000.	
Minimum Balance	\$50,000	
Management Fee	1.0% p.a. of NAV of fund. Calculated, accrued, and paid monthly in arrears.	
Performance Fee	20% of increase in NAV per Unit of relevant Series, above Benchmark quarter.	
Fund Expenses	Expenses associated directly with operation of fund.	
Applications and Redemptions	Applications processed monthly. Restriction on redemptions for 12 months for each Series commencing from Application Date. Redemptions processed quarterly.	
Unitholder Distributions	Distributions (if any) paid at end of financial year. Tax statement for Unitholder referable to each Series.	
Unit Valuation	The Fund will be valued based on the NAV of each month, referable to each Series.	

# **Portfolio Limits**

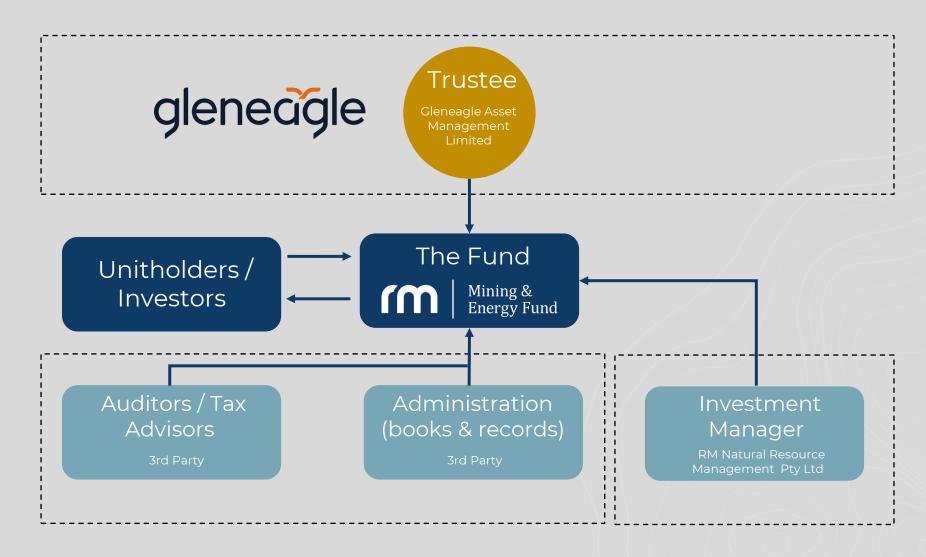


Fund Structure	Low	High
Micro-Cap Exposure (Mkt Cap < \$300m)	0%	50%
Single Commodity Exposure	0%	35%
Cash Weighting	0%	40%
Listed securities company exposure	0%	100%
Exposure to unlisted Companies	0%	30%
Leverage (borrowings) and Short selling	0%	250%

Other: 1: All measurements are in terms of GAV (Gross Asset Value) of the Fund (after purchase).e

## **Fund Structure**





# The RM Mining & Energy Fund Difference

The Funds key point of difference is its ability to quickly form a differential view on potential opportunities and source transactions through its extensive network of industry contacts.





#### **Established Team**

The founders bring extensive technical, commercial and financial expertise having previously held senior positions within leading mining houses, private equity firms, family offices, specialist investment funds and corporate advisory firms.

#### Defensive Mandate

Disciplined investment mandate based on market specialisation allowing an integrated investment process which serves to identify opportunities which are often overlooked by larger institutional investors and may therefore be undervalued.

#### Multidisciplinary approach

The founders bring extensive technical, commercial and financial expertise having previously held senior positions within leading mining houses, private equity firms, specialist investment funds and corporate advisory firms.

#### **Proprietary sourcing**

The founders maintain a global network of 2,500+ metals and mining professionals providing an established sourcing network to expedite deal-flow and investment opportunities.

# **Get in Touch**

#### **Investment Manager**

**RM Natural Resource Management** 

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**RM Natural Resource Management** 

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#### Trustee

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